

**Entrepreneurial Approach in Tanzania Public Sector
A Strategy for Cost Reduction, Service Delivery and Accountability.**

By

Kelvin M. Mwita

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Abstract

For many years Tanzania Public Sector has been finger-pointed for not meeting expectations of various stakeholders especially the citizens. Since citizens are the taxpayers, they expect a good return through quality services at a least cost possible from the government and if this doesn't happen, they lose trust to the government and its institutions. Traditional models of public administration have been proven less efficient and less effective in ensuring the public sector offers quality services using reasonable number of resources and making public servants accountable in the process of achieving government goals. This is due to bureaucratic nature of the public sector which is less responsive to changes from both internal and external business environment. Adopting an entrepreneurial approach was not only inevitable but necessary to the public sector in Tanzania to change the situation. This paper assesses the effectiveness of various entrepreneurial strategies that have been implemented by the Tanzania public sector and identifying the level of efficiency and effectiveness specifically in reduction of costs, service deliver and accountability. The assessment is done in three major areas which are; Privatization, Public-private Partnership (PPP), New Public Management (NPM). The paper also assesses presidential influence in enhancing public sector entrepreneurship.