

**Competitive Tendering in Reducing Procurement Cost in Public Entities: A case of  
Moshi Municipal Council**

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**Master of Arts in Procurement and Supply Management**

**Sokoine University of Agriculture, 2014**

The study centered on assessing Competitive Tendering in Reducing Procurement cost in Public Entities. Specifically, the study tried to look at the benefits of Competitive Tendering. It also studied the contribution of competitive Tendering in Reducing the procurement cost so as to understand in which ways and how cost can be reduced through Competitive Tendering. Lastly attempted to find out the challenges facing the Procuring entity on implementing competitive Tendering. Moshi Municipal Council was taken as case study. The study employed cross sectional design where by it allowed the author to use interview, questionnaire and documentary review as methods to collect data. Nature of data collected were qualitative and quantitative. Qualitative data were analysed through content analysis, through thematic approach while quantitative data were coded and analysed through SPSS program and presented in the form of texts, frequencies, tables and percentages. The study showed that competitive Tendering has a benefit of reducing of Cost, Provision of competitive environment and elimination of conflict of interest. It also has contributed to reduction of purchasing cost and searching cost. Challenges which could be discerned face were shortage of procurement professional, bureaucracy, late approval of the evaluation and contract award, fraudulent and corrupt practices. The study Recommends that to minimize high cost of tendering process the Public Entities (PE) should consolidate, advertise and evaluate their tenders together according to their respective batches or lots in order to minimize the overall costs of process of tender.